



### Service Outline:

Our Advisory Consulting service for software selection provides a framework that assists customers in identifying requirements and in matching these needs with an appropriate Performance Management software solution. It brings together our software industry expertise and your business process needs, resulting in a more optimal selection and procurement process.

### Functional Process Areas:

- Budgeting, Planning & Forecasting
- Financial Consolidation & Reporting
- Business Intelligence Analytics

### Deliverables:

- Business Process Review & Gap Analysis
- Requirements Matrix
- Vendor Research and Assessment
- Request For Proposal Preparation
- Facilitation of Proof of Concepts/Software Demonstrations
- Reference Call Agendas
- Decision Analysis & Facilitation

## Concentric Solutions

### Software Selection Consultancy

Concentric Solutions offers an advisory service that assists clients in evaluating and selecting Enterprise Performance Management software solutions. This service is designed to help support internal business cases and to facilitate the process of identifying the most suitable solution that meets specified requirements. Our Senior Consultants each have an average of fifteen years of industry and performance management software vendor experience. This allows us to minimize the risks involved in software selection and maximize the potential returns from your chosen solution.

### Service Detail

The Performance Management Software Selection service comprises two generic phases; preparation of the business case, and software selection. This comprehensive service typically involves a package of consultancy and includes the following:

#### Business Case Development

- User needs analysis
- Business process review
- Requirements definition
- Risk assessment
- Cost/benefit analysis

#### Software Selection

- Vendor research and evaluation
- Request for proposal preparation
- Vendor response analysis
- Structuring proof of concept demonstrations
- Facilitating proof of concept demonstrations
- Reference calls/visit agendas
- Decision analysis and facilitation
- Guidance on software contracts

Successful performance management software projects depend on adequate buy-in and commitment from key stakeholders, the right choice of software, a supporting strategy for change and adequate preparation for implementation.

Make the right choices. Book a member of our award winning team on +44 (0)1795 892 058 or email us at [info@concentricsolutions.co.uk](mailto:info@concentricsolutions.co.uk).

