



CASH FLOW BY PROJECT

Tagetik CPM is the right solution for companies who need to plan and monitor how individual projects affect their cash flow and bottom-line profitability in real time.

Its informative what-if analysis, forecast calculations and general ledger planning help maximize data control, accuracy and traceability. Tagetik delivers a low Total Cost of Ownership (TCO) solution that helps organizations improve the way they manage invested capital to maximize their market value.



» PRODUCT

TAGETIK CPM

Tagetik delivers the first completely financial closed-loop, double entry, web-based and multiplatform CPM & FG solution, that unifies in a single product all:

Core CPM Processes:

- Budgeting, Planning and Forecasting
- Profitability Modeling and Optimization
- Dashboard and Scorecard Applications
- Financial Consolidation
- Financial, Statutory and Management Reporting

Extended CPM Processes:

- Credit Reporting and Analysis
- ICT Performance Management

Vertical CPM Processes:

- Regulatory Accounting for Telco and Energy Industry
- Cash Flow by Project for Construction and Engineering Industry
- Regulatory Reporting for Financial Services Industry

Financial Governance Processes:

- Financial consolidation
- Intercompany transaction management
- Reconciliations management
- Financial controls and compliance
- SOX & Basel II
- Law 262/05 (Italy)
- Financial close management ("The Last Mile of Finance")
- 10Q/10K (US)
- IAS/IFRS
- Access and segregation of duties controls
- Financial risk management
- Financial analytics

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CHALLENGES

- Defining complex financial planning and asset models that can manage progress reports, advanced payments, guaranteed deductions and other highly complex variables
- Creating accurate cash flow and profitability forecasts in multi-currency environments
- Identifying methods to hedge currency risks
- Tracking detailed information on assets and liabilities
- Developing a single, consolidated view of financial data (e.g. by regions, divisions, projects)
- Devoting scarce time and resources to managing and evaluating alternative scenarios
- Locating the necessary information to create accurate forecasts on financial KPIs
- Allocating time and resources strictly for calculating financial costs

TAGETIK CPM HIGHLIGHTS

- Improved data management on entry and aggregated levels (e.g. by regions, divisions, projects)
- More insight on project planning parameters such as work in progress and cash flow (progress reports, invoicing, cash advances, guaranteed deductions)
- Built-in models to automatically generate accurate forecasts on assets and cash flows
- Streamlined data collection workflows with detailed user profiles and authorization
- Detailed analysis of budget-actual variances
- Pre-defined rules (e.g. for balancing credits/debits and costs/revenue) as well as schedules, order contracts and cash flow curves based on project invoicing
- Transparent project lifecycle management (including supporting roles and responsibilities) through cash flow forecasts
- Central repository for all project data including the manual integration of key background information
- Consolidation of financial data by regions, projects or other aggregated levels
- Efficient multi-currency management including multiple exchange rate calculations with what-if hedging scenarios
- Calculations of costs/revenues and exchange rate scenarios
- Automatic calculations of financial and capital KPIs
- Reporting on detailed and aggregated levels
- Clear management of budget, actual and forecast scenarios

TAGETIK CPM KEY BENEFITS

- Plan projects in line with the goal of building market value
- View detailed data for 100% traceability, reliability and consistency
- Report projects from multiple vantage points using a single version of the truth
- Generate operational and strategic reports to raise awareness of the cash situation
- Distribute key information quickly and efficiently
- Increase visibility and control over projects and understand how they cause fluctuations in cash
- Unify the processes of strategic planning and control
- Deploy the solution worldwide using web-based technologies
- Maintain a seamless integration with underlying transactional systems



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CUSTOMERS

Tagetik has a network of more than 300 worldwide satisfied customers: Unicredit, Telecom Italia, Mediaset, Barilla, De Agostini, Gucci, Fininvest, BNL, Bank Austria, Altair Engineering, Houghton Mifflin Harcourt, Bank Pekao, Banco Privado Portugues, Talanx AG, IFI-Ifil, CIR, Aries Complex, ERG, Iride Energia, Acea, Cremonini, SDA Express Courier, Yamaha Motor Italia, Milan AC, Menarini, RAI, Costa Crociere.

Some of the major Tagetik customers in the Construction & Engineering industry are: Astaldi, Techint, Impregilo, Ghella, Fincantieri, Busi Impianti, Todini Costruzioni Generali.

ASTALDI - Construction & Engineering

“Beyond just improving our financial planning and monitoring activities, Tagetik CPM has also triggered a process of change management throughout our organization. We have shifted the focus of our operational controls from the group P&L to forecasting our profits based individual customer jobs. The result is much better information - with 50% less work.”

Marco Caucci Molara
Group Planning and Control Manager
ASTALDI GROUP

The Astaldi Group required a sophisticated Corporate Performance Management system that could manage its capital and cash-flow planning for individual client projects as well as manage multiple financial processes - including budgeting, consolidation, monthly closings, management reporting and statutory consolidation - in a single solution and database.

The main benefits for Astaldi Group include:

- Unified user administration
- Virtually no redundant information
- Faster reconciliation process
- Optimized reporting due to the single application database
- 50% less time needed for data input, processing and calculation
- Higher specialization of resources
- Automated workflow
- 25% lower TCO

TECHNOLOGY

Tagetik CPM leverages existing technology investments by supporting multi-platform and open architecture. It unifies the technology environments by running on all mainstream databases and providing direct interfaces with the most commonly used ERP systems. The web-based solution and its user-friendly interface allow all users to play an active part in each phase of the process. Tagetik CPM allows you to choose the technology, the interface, the data source and the database most suitable to your company. Thus Tagetik CPM provides a scalable technological environment that is easy to deploy, manage and maintain, increasing data reliability and quality.

UNIFICATION OF PROCESSES

Tagetik allows to manage the cash flow by project as part of a single Corporate Performance Management & Financial Governance solution that unifies all processes.

Tagetik CPM, a unified solution based on one technology and one database, delivers the following benefits:

- More process efficiency
- Unified infrastructure from the holding company to the individual business units
- Data consistency and reliability
- Improved visibility and transparency
- Lower TCO



THE TAGETIK EXPERIENCE

Tagetik is a global provider of the new generation of Corporate Performance Management (CPM) & Financial Governance (FG) solutions.

Live the Tagetik Experience, a unique mix of:

Passion

- Past, present and future focus on CPM & FG
- Heart and mind for innovation
- History and culture of Tuscany

People

- Network of more than 300 worldwide satisfied customers
- Experience of over 250 enthusiastic worldwide specialists
- Worldwide and local partnerships

Product

- Unification of all processes within one single solution
- Built-in applications and deep functionalities
- Multiplatform technology

Performance

- Global support
- Fast growing company
- Constant R&D investments

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